

1 thing.

2 MR. BANKS: Will do, Your Honor.

3 THE COURT: Sustained.

4 MR. BANKS: I have nothing further.

5 MR. WALKER: Your Honor, if I may continue cross
6 for the defendants.

7 THE COURT: You may. No repetition.

8 **CROSS-EXAMINATION**

9 **BY MR. WALKER:**

10 Q. So, Mr. Tait, you stated that you were involved in
11 the decision-making process, as far as agreeing to extend
12 service to Leading Team.

13 A. Yes, I was.

14 Q. And since you stated that the -- that Adecco North
15 America did not have a credit verification process, what
16 factors came into play when your group was discussing
17 whether or not to enter into this relationship?

18 A. Mr. Banks was quite -- put on a good show. He made a
19 believer of me.

20 Q. Can you elaborate on what you mean by "he put on a
21 good show"?

22 A. He is very good at articulating where he was going to
23 go, what was going to happen, and the possibility of us
24 all making money.

25 Q. So Mr. Banks outlined to you LTI's plan for

1 successfully selling and marketing their product in order
2 to do what he said?

3 A. Yes.

4 Q. And in the process of describing to you what that
5 plan was, can you give some details on what he said would
6 be done? What was part of the good show, as you call it?

7 A. Produced magazine articles. Threw names around;
8 Mayor Webb at the time. And said he had contacts within
9 the FBI, within state and local governments.

10 Q. And so the statement that he had contacts with these
11 people, was made. Did he infer that that somehow
12 constituted a contract with the agency?

13 A. No.

14 Q. How large was that group that convened to discuss the
15 decision about bringing on or taking on the work for LTI?

16 A. Each office is its own entity. We are not
17 franchised, but each office runs its own show, with the
18 help, obviously, of their senior leadership. But at that
19 time, I made the call.

20 Q. You made the call from how many other colleagues?

21 A. Myself. I am in charge. I am the area do you.

22 Q. So you were solely responsible for that decision?

23 A. Yes.

24 Q. And in considering the proposition that Mr. Banks was
25 making to you, what thought -- did you get into the risks

1 inherent in a company you knew very little about?

2 A. Everything is risk. This was a little more risky.
3 But I felt at the time, the information given, and the
4 ending payout, that it was worth the risk.

5 Q. And subsequent to engaging in the relationship with
6 Leading Team, and not receiving payment other than the
7 \$3,000, did Adecco do any investigation into the business
8 operations of LTI?

9 MR. KIRSCH: Objection, relevance.

10 THE COURT: What is the relevance of that?

11 MR. WALKER: Your Honor, I am getting to the point
12 where we can ask a question about if there was any
13 fraudulent statements discovered that were made by
14 Mr. Banks or anyone at LTI during the course of the
15 investigation.

16 THE COURT: I am going to give some leeway. I will
17 overrule the objection. You may answer.

18 THE WITNESS: I forgot the question.

19 Q. (BY MR. WALKER) After LTI was unable to pay on the
20 bills, other than the \$3,000 and you terminated the
21 relationship with LTI, did Adecco launch any type of
22 investigation into LTI to discover more about the company

23 A. It was -- obviously I spoke with my senior leadership
24 and let them know where I was at, as far as collections
25 were. And I told them my estimation was that very